

# GREGORY D. PUSCH

Attorney

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“The complexities of negotiating and handling business transactions still excite me after over 30 years of practicing law. I’m always eager to listen carefully to my clients to discern their needs and desired outcome, and I enjoy working collaboratively to explore alternative courses to get them there.”

## SERVICES

### Business Law

- Corporate Finance and Capital Raising
- Entrepreneurs and Emerging Businesses
- Mergers & Acquisitions (M&A)

### Real Estate

- Acquisitions & Sales
- Leasing

### Tax

## CREDENTIALS

### EDUCATION

- University of Minnesota Law School, Juris Doctor, 1984
  - Honors: Cum Laude
  - International Moot Court; legal writing instructor
- John’s University, B.A., 1980
  - Honors: cum laude
  - Major: Government

### BAR ADMISSION

- Minnesota
- U.S. District Court of Minnesota
- S. Bankruptcy Court of Minnesota, 1984
- U.S. Tax Court, 1984



HENSON EFRON

## ABOUT ME

**There’s a technical and ordered way to approach legal business transactions that can vary greatly depending on the stakeholders involved. The time commitment on any client engagement can also vary, so it’s important for my clients to know that I’m going to devote the time and attention each client deserves. I strive to strike the right balance of being tenacious when necessary and practical when appropriate.**

One of the best parts of my career is getting to know my clients and developing long-term relationships with them. It’s the ideal way to develop approaches and solutions to achieve my clients’ business and personal needs and goals. Clients say they appreciate my attention to detail, preparation, and follow-through.

I have been practicing law since 1984, mainly in the areas of corporate law, corporate finance, general business law, and real estate. One of my strong suits is the knowledge and experience gained from over 35 years of practice representing small and medium-sized businesses, both well-established and start-ups, and their owners. I represent a variety of businesses and individual clients, providing them with full-service legal representation on a broad range of corporate and commercial matters including:

- business start-ups
- corporate finance
- mergers and acquisitions
- business recapitalizations
- restructuring shareholder disputes
- general tax issues
- real estate leases

I have extensive experience in preparing and negotiating documents for various sophisticated business transactions, including commercial loans, business acquisitions and divestitures, equipment and real estate lease transactions, employment and independent contractor arrangements, distribution and licensing transactions, shareholder and buy-sell agreements, and technology utilization and transfers. My experience includes advising boards of directors, senior management, and shareholders on corporate governance, shareholder relations, and fiduciary duty issues.