

SARVESH DESAI

Attorney, Shareholder

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"I believe in serving clients efficiently to ensure they receive practical advice and sound solutions to their concerns. I'm not afraid to identify and address potential roadblocks – as well as point out new opportunities. Clients count on me as a trusted advisor on all legal and business matters."

SERVICES

Business Law

- Business Formation, Structuring and Joint Ventures
- Entrepreneurs and Emerging Businesses
- Family-Owned Businesses and Succession Planning
- Intellectual Property Registration, Licensing, and Enforcement
- Mergers & Acquisitions (M&A)
- Securities

CREDENTIALS

EDUCATION

- J.D., magna cum laude, University of Minnesota Law School, 2014 - Business, Intellectual Property, Technology concentrations
- B.S., Bioengineering, University of Illinois (Chicago), 2006

BAR ADMISSION

- Minnesota

PAST EMPLOYMENT

- DLA Piper (Minneapolis), Corporate Associate 2016-2019
- Dorsey & Whitney, (Minneapolis), Corporate Associate, 2014-2016
- UnitedHealth Group, (Minnetonka), Summer Legal Intern, 2012
- Baxter Healthcare (Illinois), Senior Engineer, 2006-2011

HONORS

- 2022 Attorney of The Year, Minnesota Lawyer
- Selected for inclusion in Minnesota Super Lawyers–Rising Stars® Edition, 2021–2024
- Recognized in the 2021 Edition of Best Lawyers: Ones to Watch: Business Organizations (including LLCs and Partnerships); 2022-2023: Business Organizations (including LLCs and Partnerships), Corporate Law, Mergers and Acquisitions Law; 2025: Corporate Law, Mergers and Acquisitions Law
- Featured in Minnesota Monthly Magazine as a Top Lawyer in Minnesota 2024: Mergers & Acquisitions Law

ABOUT ME

I appreciate a collaborative environment where we work together to achieve a common goal. The team approach at Henson Efron allows us to maximize our potential and effectively serve our clients. I like to dig deep to ensure mutual understanding of the true issues. When the crux of the issue is clear, we are most efficient in providing relevant solutions to meet our clients' objectives.

I have a broad spectrum of experience working with companies: small and large, local and international, start-ups and established entities. I am well-versed and able to deal with the legal issues surrounding mergers and acquisitions, contracting, intellectual property, and licensing, among other things. Prior to law school, I worked as an engineer in a pharmaceutical company's manufacturing plant. That experience has helped me better relate to my clients' legal and business needs.

As part of the Business Law Practice group at Henson Efron, I focus on the following areas:

- mergers and acquisitions
- intellectual property
- licensing
- privacy
- entity formation and organization
- securities

My greatest strength is my analytical approach. I truly enjoy taking things apart and putting them back together to restore order. By asking a lot of questions, I can better understand the context within the big picture and deliver effective solutions for my clients. In many ways, my engineering background serves me well in business law. I know how to go beyond the surface, look at the data, assess obstacles and determine the best path forward.

CLIENTS SAY:

"Sarvesh is calm, inquisitive, diligent and warm."

"Sarvesh is a strong client advocate with a steady and assured demeanor that inspires confidence."

"He is a great team player and communicator, who is adept at connecting with people and solving problems."

"Sarvesh brings integrity and intelligence to every conversation."

"You can count on Sarvesh to take a firm stance on matters of importance and bridge the gap among different points of view."

"I believe Sarvesh is better informed, better prepared, more resourceful and more responsive than most people. His focus and follow-through are superb."

ASSOCIATIONS

PROFESSIONAL

- Minnesota State Bar Association
- American Bar Association
- National Asian Pacific American Bar Association

COMMUNITY

- Juvenile Justice Advocates International, Board Member
- University of Minnesota Alumni Association, Student Engagement Committee

PERSONAL

- Conversational in Hindi and Gujarati, with a working knowledge of Spanish
- Enjoy basketball, travel and time with family

THOUGHT LEADERSHIP

- 2020 Up & Coming Attorney Honoree, Minnesota Lawyer, 2020
- North Star Lawyer, Honored by Minnesota State Bar Association for commitment to pro bono service, 2019

2022
ATTORNEYS
OF THE **YEAR**

Best Lawyers
ONES TO
WATCH



HENSON EFRON

ARTICLES & PRESENTATIONS

- Co-Presenter, myLawCLE: "Guiding Your Clients in Preparing Their Business for Sale: Due diligence, process, structures, and pre-deal documentation," 2024
- Co-Presenter, American Law Institute CLE: "Drafting Asset Purchase Agreements: Standard (and Not-So-Standard) Clauses," 2024
- Co-Presenter, Minnesota CLE: "Asset Sales A to Z: Drafting the Purchase Agreement," 2022
- Co-Presenter, "Representing the Buyer in an Asset Purchase – The Nuts and Bolts of the Purchase Agreement & Closing Checklist," 2022
- Co-Presenter, Minnesota CLE Business Law Institute: "Purchase & Sale of a Business – Key Pre-Deal Matters: Letters of Intent, Non-Disclosure Agreements and Due Diligence," 2021
- Co-Presenter, Minnesota CLE Business Law Institute: "Purchase and Sale of a Small Business," 2020
- Co-Author, "Protect Yourself and Your Employees From Identity Theft During COVID-19," Henson Efron Thought Leadership, October 2020